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**Date:** 02/08/2004  
**Expires:** 01/09/2004

**Quote No:** 22281  
**Quoted By:** Tim Kirk  
**Salesperson:** Gary Pope  
**Reference:**

# Quotation

*All currencies appear in GBP*

Line	Part Number	Description	Rev	UM	Drawing
1	STI08399	PC3216M	A		
<i>Parts List: Issue_2bb_kl</i> <i>Drawing: 1-TE-0102-046-01-B, and 1-TE-0102-046-02-B</i>					
<i>Assembly £ 994.66 Each</i> <i>PCB £ 781.77 each</i> <i>Materials are to be free issued</i>					
<i>Build turn around 10 working days. Delivery is subject to capacity and will be reviewed nearer the time of order.</i>					
			<b>Qty</b>	<b>Unit Price</b>	<b>Line Total</b>
			4	1,776.43	7,105.72
2	PCB	Tooling			
<i>Non-deliverable item</i>					
<i>PCB Tooling £ 545.00</i>					
			<b>Qty</b>	<b>Unit Price</b>	<b>Line Total</b>
			1	545.00	545.00
3	MACHINE	Software Development			
<i>Non-deliverable Item</i>					
			<b>Qty</b>	<b>Unit Price</b>	<b>Line Total</b>
			1	625.00	625.00
4	SCREEN	Solder Paste	A		
<i>non-deliverable item</i>					



<u>Qty</u>	<u>Unit Price</u>	<u>Line Total</u>
2	500.00	1,000.00

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This quotation is based upon the information made available to STI. STI reserve the right to charge for additional work carried out, that is not advised in the original quotation package. This includes the fitting of any shortages not supplied in the initial kit.

All free issue components will need to be supplied taped and reeled or on waffle packs suitable for machine placement. Loose components are not acceptable. If in doubt please contact STI before delivery of kit.

Gerber data for solderpaste stencils must be supplied with fiducial markings to match the PCB and when PCB's are to be supplied panelised, the stencil data must be supplied with identical panelisation.

This quotation is subject to STI's Standard Terms and Conditions (unless otherwise agreed in writing), a copy of which is available on request. Please check capacity prior to placing an order.

Should you require further information regarding this quotation, please do not hesitate to contact us.

Yours Sincerely