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Phone: 01235 821900 Fax: 01235 445794 22/08/2008 Date: **Expires:** 21/09/2008

29556 Quote No: **Quoted By:** Caryl Hallas Salesperson: Jane Marriott-Ball

Reference:

Quotation

All currencies appear in GBP

Dear Dan

Many thanks for the opportunity to quote on the PC3405M/1 card. Please find our quotation below.

Regards

Sally

Line Part Number	Description	Rev
1 STI12140	PC3405M/1	В

Top Level Parts Lists: PC3405M/1 VERSION: PROVISIONAL 2 DATED 19/08/08 Top Level Assy Drawings: 2- TE-0144-003-01 Iss A Bottom Level Assy Drawing 2-TE-0144-003-02 Iss A

Price breakdown:

Assembly £ 602.40 each Materials £ 715.06 each

N.B

- 1. Delivery 5 working days from build slot
- 2. Material price does not include Gull-wing Data Delay Device PDU16F-5A4 awaiting price from distribution.
- 3. Long lead-time items:

Zero-Delay Glitch Free Clock Multiplexer ICS581G-02 - 2 weeks 100MHz SMT Oscillator 3.3V +/-25ppm VFAC3 - 2 weeks Quad ECL to TTL Translator Motorola MC10H125FN - 4 weeks

<u>Qty</u>	Unit Price	Line Total
2	1,317.46	2,634.92

STI12140 PC3405M/1 В

Top Level Parts Lists: PC3405M/1 VERSION: PROVISIONAL 2 DATED 19/08/08 Top Level Assy Drawings: 2- TE-0144-003-01 Iss A Bottom Level Assy Drawing 2-TE-0144-003-02 Iss A

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Price breakdown:

Assembly £ 242.40 each Materials £ 715.06 each

NB

- 1. Delivery 5 working days from build slot
- 2. Material price does not include Gull-wing Data Delay Device PDU16F-5A4 awaiting price from distribution.
- 3. Long lead-time items:

Zero-Delay Glitch Free Clock Multiplexer ICS581G-02 - 2 weeks 100MHz SMT Oscillator 3.3V +/-25ppm VFAC3 - 2 weeks Quad ECL to TTL Translator Motorola MC10H125FN - 4 weeks

<u>Qty</u>	Unit Price	Line Total
10	957.46	9,574.60

3 STI12140 PC3405M/1 B

Top Level Parts Lists: PC3405M/1 VERSION: PROVISIONAL 2 DATED 19/08/08 Top Level Assy Drawings: 2- TE-0144-003-01 Iss A Bottom Level Assy Drawing 2-TE-0144-003-02 Iss A

Price breakdown:

Assembly £ 546.05 each Materials £ 715.06 each

N.B

- 1. Delivery 10 working days from build slot
- 2. Material price does not include Gull-wing Data Delay Device PDU16F-5A4 awaiting price from distribution.
- 3. Long lead-time items:

Zero-Delay Glitch Free Clock Multiplexer ICS581G-02 - 2 weeks 100MHz SMT Oscillator 3.3V +/-25ppm VFAC3 - 2 weeks Quad ECL to TTL Translator Motorola MC10H125FN - 4 weeks

<u>Qty</u>	<u>Unit Price</u>	Line Total
2	1,261.11	2,522.22

4 STI12140 PC3405M/1 B

Top Level Parts Lists: PC3405M/1 VERSION: PROVISIONAL 2 DATED 19/08/08 Top Level Assy Drawings: 2- TE-0144-003-01 Iss A Bottom Level Assy Drawing 2-TE-0144-003-02 Iss A

Price breakdown:

Assembly £ 226.05 each Materials £ 715.06 each

N.B

- 1. Delivery 10 working days from build slot
- 2. Material price does not include Gull-wing Data Delay Device PDU16F-5A4 awaiting price from distribution.
- 3. Long lead-time items:

Zero-Delay Glitch Free Clock Multiplexer ICS581G-02 - 2 weeks 100MHz SMT Oscillator 3.3V +/-25ppm VFAC3 - 2 weeks Quad ECL to TTL Translator Motorola MC10H125FN - 4 weeks

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			<u>Qty</u>	<u>Unit Price</u>	Line Total
_			10	941.11	9,411.10
5	PCB's	Bare Board			
	Bare board price only PCB Manufacturer Exception PCB's	S			
	Delivery 5 working days Delivery 10 working days Delivery 15 working days				
	3 4 7		<u>Qty</u>	Unit Price	Line Total
			2	680.68	1,361.36
			2	440.44	880.88
			2	420.42	840.84
6	PCB's	Bare Board			
	Bare board price only PCB Manufacturer Exception PCB's	S			
	Delivery 10 working days Delivery 15 working days				
			<u>Qty</u>	Unit Price	Line Total
			10	134.57	1,345.70
			10	128.41	1,284.10
7	PCB	Tooling			
	PCB Tooling				
			<u>Qty</u>	Unit Price	Line Total
			1	495.00	495.00
8	Screen	Solder Paste			
	Non deliverable item				
			Qty	Unit Price	Line Total
			2	250.00	500.00
9	Machine	Software Development			
	Non deliverable item	·			
			Qty	<u>Unit Price</u>	Line Total
			Qίν	O1116 1 110C	

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This quotation is based upon the information made available to STI. STI reserve the right to charge for additional work carried out, that is not advised in the original quotation package. This includes the fitting of any shortages not supplied in the initial kit.

All free issue components will need to be supplied taped and reeled or on waffle packs suitable for machine placement. Loose components are not acceptable. If in doubt please contact STI before delivery of kit.

Gerber data for solderpaste stencils must be supplied with fiducial markings to match the PCB and when PCB's are to be supplied panelised, the stencil data must be supplied with identical panelisation.

This quotation is subject to STI's Standard Terms and Conditions (unless otherwise agreed in writing), a copy of which is available on request. Please check capacity prior to placing an order.

Should you require further information regarding this quotation, please do not hesitate to contact us.

Yours Sincerely

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