

QUOTATION

Attention : Dan Beckett
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Date: 22-August-2008
Your enquiry Ref: Dan Beckett
Quote Ref: F014757
Quote revision: A

Sales Contact: Chris Hodder
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We appreciate the opportunity to quote on your assembly requirements and take great pleasure in submitting our pricing.

Category	Description	Quantity	Price Each	Extended Cost	MFG Leadtime
PCB Fabrication	PC3405M Iss A	2	750.75	1,501.50	5 W Days
PCB Fabrication	PC3405M Iss A	2	485.77	971.54	10 W Days
PCB Fabrication	PC3405M Iss A	10	229.35	2,293.50	5 W Days
PCB Fabrication	PC3405M Iss A	10	148.42	1,484.20	10 W Days
Fabrication Tooling	Fabrication Tooling	1	450.00	450.00	_
PCB Assembly	PC3405M Iss A	2	375.60	751.20	10 W Days
PCB Assembly	PC3405M Iss A	10	201.37	2,013.70	20 W Days
Front End CAM/Eng	Front End CAM/Engineering Costs	1	378.25	378.25	_
AOI Programming Cost	AOI Programming Costs	1	193.67	193.67	_
SMT Tooling	Stencil	2	250.00	500.00	_
Materials	PC3405M Iss A	2	456.69	913.38	_
Excess Material Cost	Excess Material Costs	1	2,799.87	2,799.87	_
Materials	PC3405M Iss A	10	432.54	4,325.40	_
Excess Material Cost	Excess Material Costs	1	2,353.09	2,353.09	_

Materials to be supplied by Exception
EMS are on 1 to 14 week delivery
Please refer to the attached BOM
PC3405M Iss A BOM 22/08/08

For No Bid Items
Please refer to the attached BOM

Free issued components and Data must be
supplied 3 days prior to day 1 of build.
Components to be supplied tape/tubed for
a SMT Machine build.

The lead-time quote is calculated on
real-time capacity and is therefore
dynamic, please check capacity at
order placement; alternatively please
advise us to reserve capacity prior
to data release.

All prices quoted are in: GBP

This quotation is valid until 22-Sep-2008. The above prices are DELIVERED excluding VAT at 17.5% and inclusive of C of C and standard packaging. Quoted leadtime is based on availability of specified materials and capacity at time of order placement. Our payment conditions are Net 30 Days. This quotation is expressly limited to your acceptance of eXception EMS General Terms of Sale, which are available on request.

eXception EMS reserves the right to requote any orders placed in a currency other than GBP if that currency fluctuates by more than 5% from quotation date.

Manufacturing data (if received) has been read-in but not fully design rule checked at this stage. Data should be sent to data@exceptionems.com

If you have any queries relating to this quotation, please do not hesitate to contact the undersigned. Assuring you of our best intentions at all times, We await your further instructions.

Best regards

Lesley Griffiths

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