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Date: 21/06/2011

## **QUOTATION E6031-2**

Dear Dan,

Thank you for your recent enquiry. The AWS Cemgraft team has now completed a thorough examination of your requirements and we can now provide you with this quotation for the supply of your PC3462M PCB Assembly Iss1.

When reviewing our prices, please remember that we guarantee to manufacture to your exact specifications, All work is carried out in accordance with our ISO9001:2008 and ANSI/IPC-A-610 procedures. Our quotation excludes VAT and carriage, which will be charged at the prevailing rate. AWS Cemgraft would therefore be pleased to supply as follows:

<b>Batch Quantity</b>	<b>4 off</b>
<b>PCB Cost - Budgetory</b>	<b>£306.97</b>
<b>Material Cost</b>	<b>£389.88</b>
<b>Assembly Cost</b>	<b>£262.85</b>

Any information given by us relating to RoHS Compliance is in "good faith" based on the information received from the manufacture of the component at the time of declaration. Please be aware that AWS Cemgraft will use our standard resistors and capacitors, which will be equivalent or better than those detailed on your BOM, unless you instruct us otherwise. A bill of materials detailing such parts is available upon request.

Please see additional information for Lead-times, MOQ's and charges not included in this costing.

**Delivery**      **Manufacturing** lead time will be 5-10 working days from the date we receive a clean, shortage free kit with full and final documentation.  
**Materials** are on 3 week delivery.

**Test**              The above price does not include any form of test.

**Tooling**          **PCB: £400.00 (Charge from PCB manufacturer).**  
Stencils: £200.00 (per surface mount side).

At AWS Cemgraft we believe in offering a quotation that is generated following a detailed analysis of your entire component and manufacturing requirements. This quotation is valid for 30 days and expressly limited to your acceptance of Cemgraft Ltd general terms of sale, which are available on request or by visiting [www.cemgraft.co.uk/pdfs\\_zip/terms.pdf](http://www.cemgraft.co.uk/pdfs_zip/terms.pdf)

If you have any further questions or requirements please do not hesitate to contact us.

Yours sincerely

Craig Evans  
Fast Track Manager

## **Additional Information**

### **Leadtime parts:**

- BOM Line No. 61 - Data Delay Devices 3D3225Z-10 – this part is on 2-3 week lead time.

### **Parts NOT included in quote:**

- Any charges for machining / printing the front panel.
- Any charges for tooling that may be required for press fit component.